



Building Pastoral Sustainability

Property Management Planning

2022/2023

Guidelines

The guidelines for pastoral businesses applying to participate in the Property Management Planning process within the SA Arid Lands region in South Australia.



National
Landcare
Program



Expression of Interest completed on Smarty Grants website and submitted by **4pm, Monday, 20 June 2022**

Program description

Property Management Planning (PMP) is a feature of the SA Arid Lands Landscape Board's Building Pastoral Sustainability program, which is funded through the Australian Government's National Landcare Program. It is based on the success of previous projects offered by the former NRM Board. While the development of a comprehensive property mapping plan is key to this process, the PMP goes further to help you identify your personal motivations and business drivers, as well as work with a professional to develop a financial business management report. At the end of the program, you will finish with an action plan – which you can use to decide what comes next and how you will achieve it.

We are seeking Expressions of Interest for people interested in:

- Ensuring the sustainability of their pastoral business for future generations;
- Exploring ways to adapt and innovate;
- Understanding more about their business in a holistic manner;
- Building the capacity of their business and persons involved;
- Diversifying their business to remain competitive; and

At the end of this process successful participants will have:

- A vision for the future of your business;
- A detailed property mapping plan;
- A financial business management report;
- Developed skills on how to interpret and utilise program resources, plans and reports; and
- An action plan to use and adapt for future business and property planning

Note: All personal financial details shared between you and the financial adviser are confidential and **will not** be available to the Board or staff. Property mapping information **will only** be shared if permission is granted by the participant.

There are limited positions available with applications being welcomed on a per-property basis. Family groups, business partners, and husband and wife teams are strongly encouraged to apply.

It is critical that all key decision makers in the business participate in each stage of the program. In some circumstances, a key decision maker may not need participate at each stage of the program but their support for participating in and implementing business changes as a result of the programs needs to be obtained.



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Key dates for the 2022/2023 intake are as follows:

- 9am, 2 May 2022 – Expressions of Interest open
- 4pm, 20 June 2022 – Expressions of Interest close
- Early July 2022 – Selection of participants

It is essential that the applicant understands the time commitments. Every effort will be made to be accommodating but undertaking the PMP process means that the workshops detailed below are compulsory, and all directly involved parties in the business are required to attend (i.e. both husband and wife, business partners and other relevant family members, where applicable).

Approval may be given for businesses to participate in the program if a party is not participating. In this scenario we would require a letter of support uploaded with the application form from that party for the business to be part of the program. For example an owner may support their managers to participate in the program and implement learning from it.

- **Stage 1: 15th & 16th August 2022 –**
 - Workshop in Port Augusta:
 - Day 1 12:00pm-5:00pm
 - Social dinner (provided)
 - Day 2 8:30am-12:00pm
 - Day 2 12:00-1:00pm - Lunch with previous PMP participants
- **Stage 2: Property Mapping, September 2022**
 - 1 hr video conference consultation prior to property visit
 - Property visit by consultant to undertake property mapping (2-3 days between 19 September and early October). Site visits timing will be confirmed in July.
- **Stage 3: Financial Analysis 6th & 7th March 2023**
 - 2hr consultation with advisor (either face to face or via video conference) in February
 - Group workshop on 7 March followed by face to face consultation on March 6 or 7 in Port Augusta
- **Stage 4: Action Plan 2nd & 3rd May 2023**
 - Workshop in Port Augusta:
 - Day 1 12:00pm-5:00pm
 - Social dinner (provided)
 - Day 2 8:30am-12:30pm
- Support from Community Landscape Officers throughout the program.

(NB Dates to be confirmed and may change due to circumstances out of our control)

Applicant requirements:

Eligibility

- Applications are invited from individuals who are currently land managers/owners of a pastoral enterprise within the SA Arid Lands.
- Must be a pastoral business that earns their primary income from sheep or cattle grazing native pastures.
- The Property Mapping component applies to one property/lease only.

Monitoring and evaluation of outcomes

If successful, you will be required to provide feedback on the outcomes of the project. This information will help the SA Arid Lands Landscape Board assess the project's success and improve future programs. Information will be captured in a pre and post program survey.

Lodging an Expression of Interest

If you would like to be considered for the program, please complete the Expression of Interest (EOI) on Smarty Grants.

The EOI is available at https://landscape.smartygrants.com.au/PMP_R3

Expressions of Interest will only be considered if they are completed and submitted by **4pm on 20 June 2022**. You will receive an acknowledgement to confirm your EOI has been received.

Assessment process

Your EOI will be assessed against the eligibility criteria and the responses you provide. You will be advised if your EOI is successful.

If your EOI is accepted, you will be asked to submit a commitment statement to formally accept the offer of a place in the PMP Program.

Unsuccessful applicants

You will be notified if your EOI is unsuccessful. You may seek additional advice or feedback from the Building Pastoral Sustainability Project Manager.